



DEPARTMENT OF THE ARMY
HEADQUARTERS, U.S. ARMY MATERIEL COMMAND
5001 EISENHOWER AVENUE, ALEXANDRIA, VA 22333-0001

REF ID: A66140
ATTENTION OF

AMCRDA-AP

7 March 1997

MEMORANDUM FOR SEE DISTRIBUTION

SUBJECT: U.S. Army Materiel Command (AMC) Strategic Plan for Acquisition Reform (SPAR)

1. References:

a. Memorandum, SARD-PPR, 22 September 1996, subject: Implementing the Army Acquisition Reform Strategy.

b. Memorandum, AMCRDA-AP, 24 October 1996, SAB.

c. Memorandum, SARD-PR, 24 February 1997, subject: Implementing the Army Acquisition Reform (AR) Strategy. (Enclosure 1).

2. Reference 1a directed that each Army acquisition organization begin AR strategic planning to achieve continuous measurable improvements in Army acquisition processes. Reference 1b described the initiation of AR strategic planning within AMC as a twofold effort. First, all of AMC acquisition activities were to commence with a revitalization of ongoing AR initiatives such as the use of performance based requirements in our procurement documentation. Second, all activities were to emphasize more recent AR initiatives, for example, implementation of Cost as an Independent Variable (CAIV) and Modernization Through Spares (MTS).

3. At enclosure 2 is AMC's SPAR which formally documents that strategy. Reference 1b announced the assessment phase as the first part of AMC's AR Strategic Plan. The Acquisition Reform Implementation Assessment Team (ARIAT) is aggressively working this phase of the strategic plan. The ARIAT process has three expected outcomes: first, establish an FY 97 AMC Implementation Baseline; second, establish a method to measure future AR achievements and progress; and third, share lessons learned throughout the

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(AR) Strategic Planning

command. The assessment phase of the strategic plan will be complete by June 1997. At that time the Commanding General, AMC will forward additional specific plan guidance with the associated command baseline. Addressees will have approximately 60 days after receipt of implementation guidance to respond with a plan of action for AR. This plan of action should define specific improvements, enumerate tasks required to accomplish improvements, assign responsibilities, allocate resources, and establish management controls and milestones. This plan should include an appendix with all future actions pertaining to the conversion of military specifications to performance based specifications and other Master Action Plan initiatives, thereby creating a single comprehensive AR Strategic Plan.

4. Reference 1c reemphasized the requirements of reference 1a and mandated a 15 March 1997 posting of the SPAR on an AR Home Page. Addressees are to comply by posting draft plans as soon as possible.

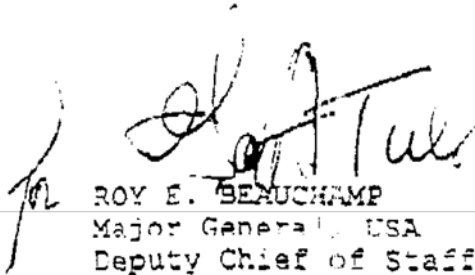
5. Addressees are requested to accelerate their respective AR strategic planning and begin formulating their plans of action at this time. Your support and sincere efforts to implement acquisition reform in your command has benefited AMC and the Army. We will continue to work together to assure the soldier has the very best technology available to him quicker, better and cheaper.

6. My point of contact is Mr. Lamar W. Hickman, AMCRDA-AP, (703) 617-9379, DSN 767-9379.

7. AMC -- America's Arsenal for the Brave.

FOR THE COMMANDER:

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ROY E. BEAUCHAMP
Major General, USA
Deputy Chief of Staff
for Research, Development
and Acquisition